

Jens Koefoed – 650410

I was born 1965 and grew up in a village south of Malmö. I'm married and have two boys, 19 and 22 years old. My primary interests are amateur-radio and photography. When time permits I also work with our house and garden. I'm a member of Rotary.

I've always been interested in high frequencies and communication, so some parts of my hobby has more or less become my job.

When I have had time I've also worked with my own private company, Producon that was founded 1992. In this company I help companies with designwork, most often high frequency issues.

During my education and work I've always gone for the analog technologies, since most others have went for digital. Even the most digital construction always have many very important analog parts, but not so many people are focusing on this.

CV;

SAAB Kockums AB

2015-

EMC-engineer

SAAB Kockums is a Swedish company with main office in Malmö. (SAAB Kockums AB is totally owned by SAAB and SAAB is noted on the Swedish stock exchange.)

SAAB Kockums manufacture submarines but also other military vessels. I work at the signature department with EMC. I'm also involved with TEMPEST-issues where computer networks, other radio- or control-signals might be overheard and must be isolated from each other.

Schurter Nordic AB

2014-2015

Field sales engineer

Schurter is a Swiss company with a nordic office in Stockholm. (Schurter Nordic AB is totally owned by Schurter AG in Switzerland and Schurter AG is a private company.)

I work as FSE with a very wide range of electrical components. Sales is done both direct to manufacturers of electronic equipment, but also via distributors. My sales district is south Sweden and Denmark. I report to the president of Schurter Nordic in Stockholm. Business-system is SAP.

Main area for me is EMC-filters and I also help customers with EMC-measurements.

Richardson Electronics Nordic AB

2009-2014

Field sales engineer

Richardson Electronics is a global company distributing electron components and I'm responsible for the sales in the Nordic and Baltic countries. A majority of our customers are in Denmark and southern Sweden, so the Malmö-area is a very central point for this company.

I'm reporting to the vice president of the company in Paris were the European main office is located.

Headquarters is in Chicago and the company is noted on the Nasdaq stock exchange.

I'm working from my home office when I'm not out traveling. During the first two years of my employment I've also managed one inside sales person, but the last three years I've been working alone in my region.

Annual sales budget is about 1.7millionUSD and customers are mostly manufacturers of different types of equipment and service dealers. Products are for a wide range of industries. From avionics and marine radars to components for amplifiers and generators used in university research centers.

Teracom AB

2001-2009

Group manager Technical support for large transmitters

The group technical support for large transmitters consisted of nine engineers, eight in Malmö and one in Älmhult. My group handled all support for the about 150 field-engineers at Teracom.

The group did set up guidelines for maintenance of the transmitters and antenna systems, but also did some repairs, upgrades and modifications on all types of large radio and TV transmitters in Teracom. All equipment was tested at the department before sent to any manufacturer for repair. In this process the group was also responsible for warranty negotiations and involved in all purchase of new transmitter equipment and spare parts. The group held training-courses for the field engineers at the office in Malmö.

Together with the instrument responsibility the group also handled the quality control system for the

broadcast-services.

The budget responsibility, (excluding salaries), was about 15million SEK and added to this, was all instrument investments at about 10million SEK making a total budget of about 25million SEK annually. I reported to my manager every month.

During my time at Teracom I've been handling several transmitter and antenna projects and I've also been deeply involved in the introduction of a process-controlled way of working at Teracom and the business-system, (IFS), when it was launched in 2002-2003.

I coached my group very actively and always tried to keep their skills at the highest possible technical standards.

Macab AB

2000-2001

CTO

At this time Macab developed and sold systems for cable networks. The development of satellite-receivers was made closely together with RSD, a company in Stirling - Scotland. RSD held the production of the high-end receivers and the more common type was manufactured at Vellinge electronics.

The group consisted of three persons and the group also made some repairs.

Teracom AB

1997-2000

System Services – system engineer

System development of broadcast systems in DVB-T. I was responsible for several projects and when new transmitters were purchased for digital terrestrial TV. Responsible for internal training courses for transmitters.

Teracom AB

1995-1997

Satellite networks – system engineer/designer

System development of satellite-systems for broadcast and datacast. I was responsible for several uplink projects at different costumers in Sweden, Norway and Denmark.

I was also supporting the sales department and the SNG-department, (SNG-Satellite News Gathering).

TimeSpace Radio AB

1993-1995

Microwave development Engineer

TimeSpace Radio developed a Point to multipoint radiolink system and my responsibility was the microwave-radio part but I was also involved in the design of the analog part of the radio-modem.

Lund intstitute of technology

1988-1993

Education MScEE

K-Mac AB

1986-1988

Microwave development Engineer

K-MAC developed EAS-systems, (Electronic Articles Surveillance), for shops. In this little company I was responsible for development, production and repair.